



# Commercial Solar Capability Statement

Power Your Business with High Quality Solar Energy  
Solutions

# Company Background

## One of the longest serving solar installers in NSW

Founded in 2010, RK Solar & Consulting has over 11 years of experience installing high-quality solar systems for residential & commercial sites across New South Wales.

We have spent over a decade customising premium solar energy solutions for our clients. These solutions have helped our clients generate their own electricity, reduce impact from rising retail energy prices, and helped bring down their operational costs by lowering their energy bills.

Being one of the longest serving solar installers in NSW, we have an extensive knowledge of the solar industry and the various solar technologies in the market. We use this knowledge and our technical expertise to customise highly reliable solar systems for our customers. From working with the best brands to selecting the best solar components, we are committed to giving our customers a solar system that looks good, performs well, and lasts decades.



# What We've Achieved

Over 15.7 Megawatts (MW) Commissioned Since 2010

**13.4MW**

- Started offering 10-year workmanship warranty
- SolarQuotes Platinum Rated Supplier
- Enphase Gold Installer
- Tesla Certified Installer

**15.7MW**

Became A Huawei FusionSolar Installer

**9.5MW**

- Moved to our new office & warehouse
- SMA PowerUp Partner

**5.9MW**

Became An REC Solar Professional

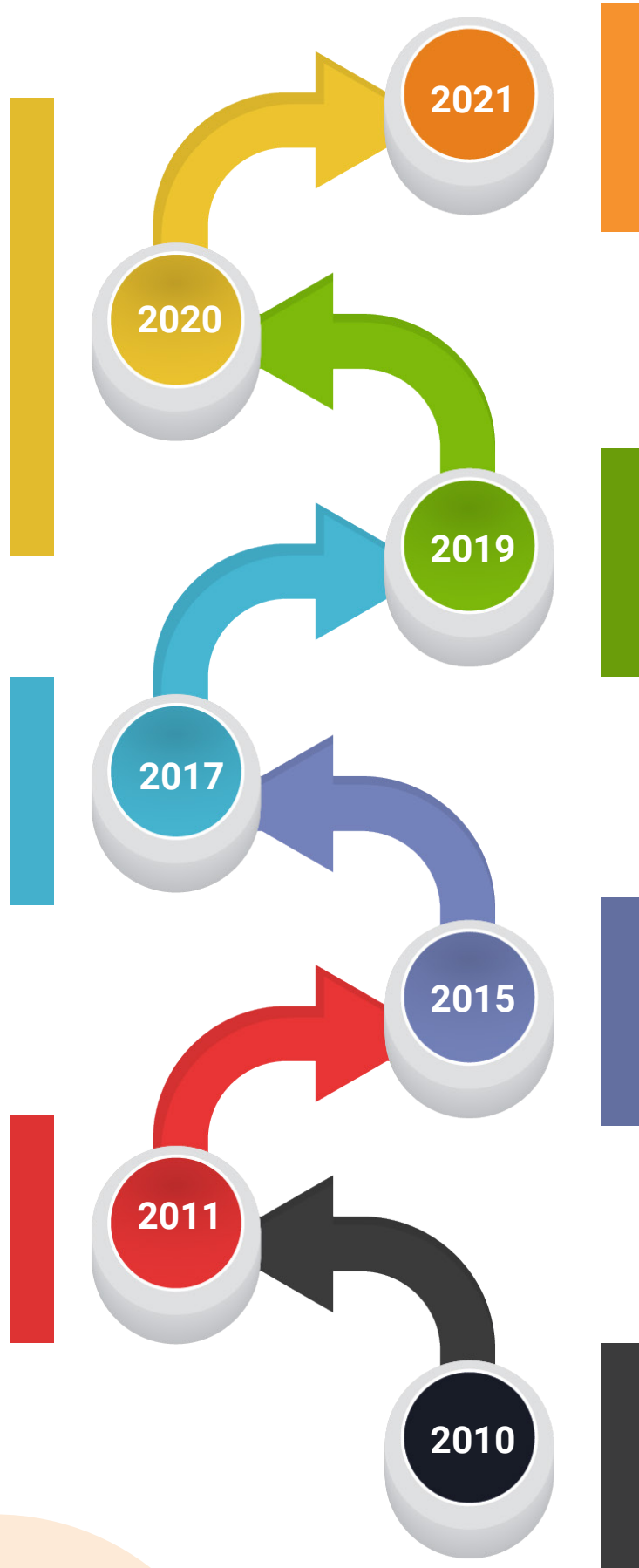
**3.5MW**

First Solar Battery Installation

**0.6MW**

Moved In To Our First Warehouse

Start Of Operation



# Our Core Capabilities



## Strong Technical Experience

Founded by an electrical engineer, RK Solar has grown to become one of the longest serving and most trusted solar installers in NSW. Our team consists of qualified engineers, electricians and installers who have years of experience in commissioning commercial solar projects across NSW. We use our industry knowledge and technical expertise to customise the best solar solution for your business.



## 100% Based in Australia

Our entire team is based in Castle Hill, NSW. For the best installation outcome, we prefer to meet our clients, conduct a site visit and visually inspect the installation location. By having a good understanding of the site, we can identify issues such as space constraints, potential shading or any hindrance to the installation, allowing us to anticipate and overcome these issues. Also, by being a fully local company, we can mobilise a service team to our clients' premises in the event of any troubleshooting requirements.



## CEC Accreditation

We take pride in being a CEC accredited solar installer. All our solar installations are done by a CEC accredited electrician with the support of our experienced team of engineers. Our CEC certification also ensures that we maintain a high level of business standard that will benefit our clients and the industry.



## Up-To-Date Industry Training

Our team stays up-to-date with the latest solar technologies by undergoing manufacturer training. This equips us with a high level of technical expertise to install, maintain and effectively troubleshoot solar systems in the event of any issues. Having a highly trained team means less downtime for clients.



## **Strong Australian Warranties:**

All our installations come with a 10-year workmanship warranty. This is in addition to the manufacturer warranties provided for the solar panels, inverters, mounting systems and other accessories. We stand by the quality of our workmanship and are confident that our clients will enjoy a long-lasting and highly reliable solar system that is backed by strong Australian warranties.



## **Dedicated After-Sales Support:**

As a trusted solar installer, we believe that our journey with the customer is one that never ends. We have a dedicated after-sales team to assist clients with any issues that arise from their solar system. Our team takes care of system troubleshooting, solar health checks, warranty claims and other related matters. We also handle all service-related communications with the manufacturers on behalf of our client. Your transition to solar should be a seamless process, and we'll ensure that it always stays that way.



# Industry Recognitions



**Enphase**  
Platinum  
Installer



Registered Partner

## Trusted Supply Partners



# We Are Proud to Be A CEC Approved Solar Retailer



## Safety

A solar installation involves manually handling numerous high voltage wires, components & appliances. CEC compliance is vital to ensure that residential & commercial solar installations are safe to be used by consumers.

## STC Eligibility

In order to claim federal government financial incentives available under the Small-scale Renewable Energy Scheme (SRES), the system must be designed and installed by someone with CEC accreditation.

## Code of Conduct

The CEC Approved Solar Retailer certification ensures that solar retailers maintain a good level of standard that will benefit consumers and the industry.

- » Protects consumers against dishonest sales practices.
- » Ensures solar system meets industry standards.
- » Protects consumers from bad workmanship and products.



## Why Does CEC Accreditation Matter?

A CEC accreditation is a recognition that an individual has the necessary training to design and install a renewable energy system.

# How Can Solar Energy Power Your Business?



## Power Your Operations with Solar

Many factories and businesses operate between 9am - 5pm. This means that their electricity consumption occurs during daytime. Solar panels produce energy during this exact period. So why not use solar energy to fuel your energy consumption?

## Reduce Operating Costs

Electricity is one of the largest operational costs for many businesses. Solar energy can help reduce your electricity bills with minimal impact to your operations.

## Shield From Rising Prices

Because solar panels enable companies to generate and rely on their own solar power, it can help insulate them from the volatility of the energy market prices.

## Improve Brand Image

Green energy can help you build a better brand image. Customers and investors are more likely to align themselves with companies who take the effort to be environmentally conscious.

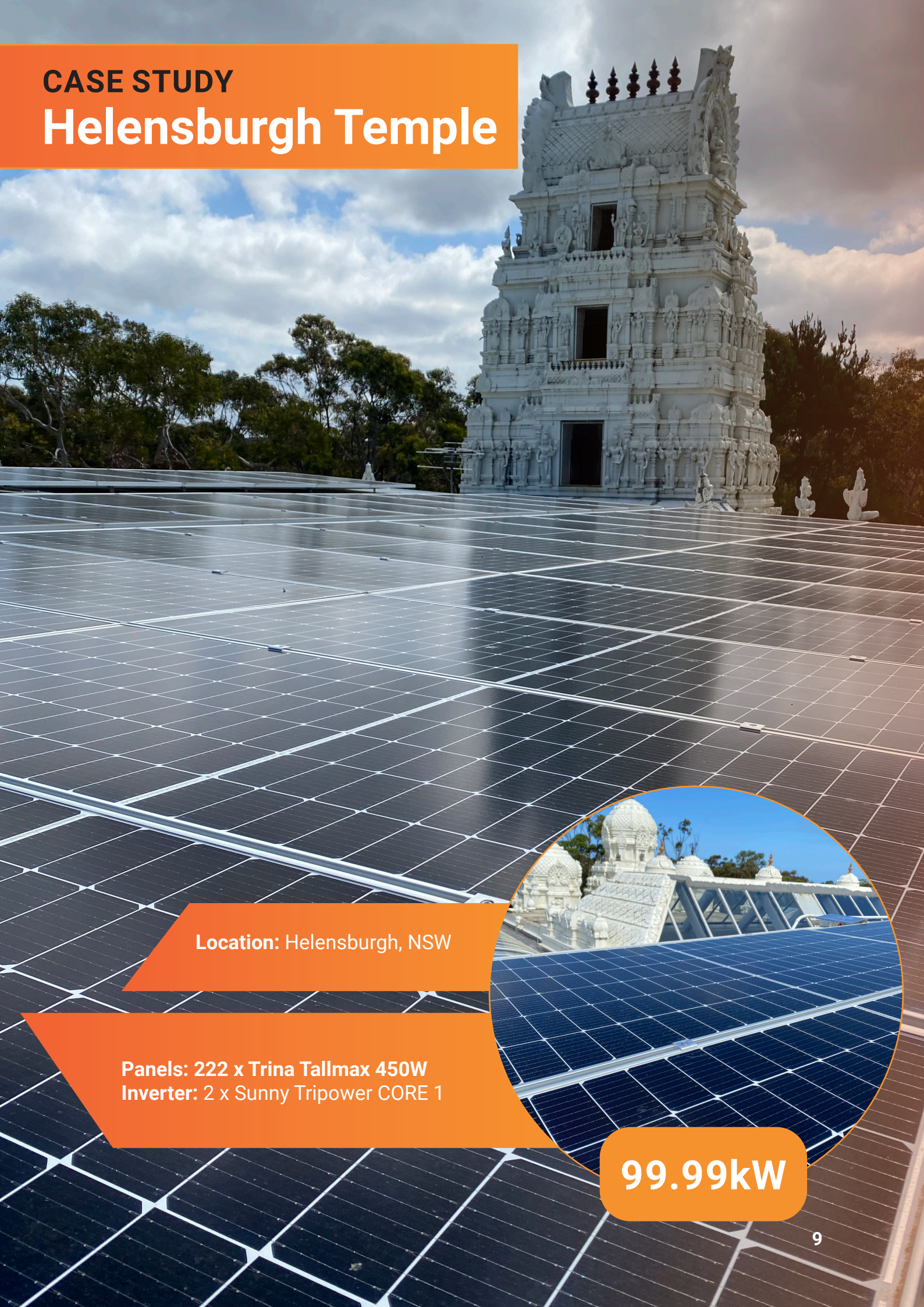
## Reduce Reliance of Fossil Fuels

Many industries use fossil fuels for their operations, e.g generating electricity, heating spaces, water heating, etc. Solar energy offers these industries an easy way to reduce their heavy dependence on fossil fuels.



**CASE STUDY**

# Helensburgh Temple



**Location:** Helensburgh, NSW

**Panels:** 222 x Trina Tallmax 450W  
**Inverter:** 2 x Sunny Tripower CORE 1

**99.99kW**

**CASE STUDY**

# Victoria Avenue High School



**Location:** Concord West, NSW

**Panels:** 78x 390W Canadian Solar  
**Inverter:** Sunny Tripower 25000TL

**30.42kW**

# CASE STUDY

## Ingle EPS

**Location:** Minto, NSW

**Panels:** 222 x Trina Tallmax 450W  
**Inverter:** 2 x SMA Sunny Tripower  
TP 50-40

**99.99kW**

# CASE STUDY

## Watson Tower

Location: Neutral Bay, NSW

Panels: 59 Trina Vertex 500W  
Inverter: Sungrow SG10RT

29.5kW

# We Manage Solar Projects For Various Industries in Australia

## Manufacturing



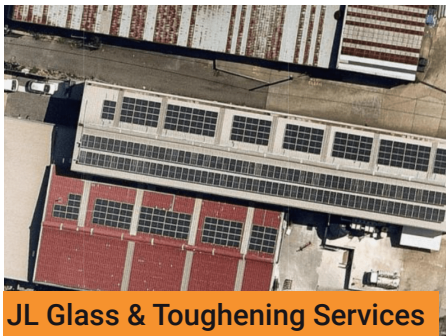
System Size: 99.9kW  
Location: Minto, NSW



System Size: 62.1kW  
Location: Girraween, NSW



System Size: 98.28kW  
Location: Fairfield East, NSW



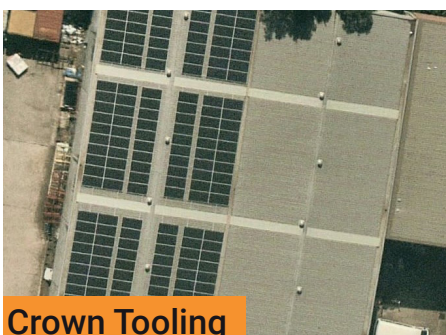
System Size: 99.715kW  
Location: Old Guildford, NSW



System Size: 40kW  
Location: Glendenning, NSW



System Size: 90.88kW  
Location: Smithfield, NSW



System Size: 62.05kW  
Location: St. Mary's, NSW



System Size: 75.52kW  
Location: Riverstone, NSW



System Size: 99.72kW  
Location: Tuggerah, NSW

## Education



System Size: 93kW  
Location: Caringbah, NSW



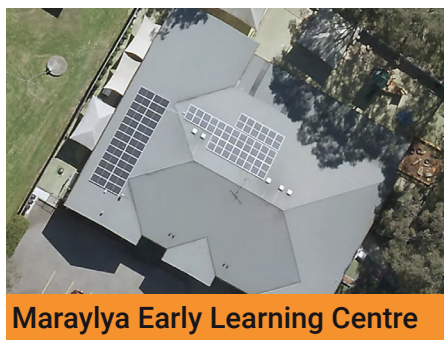
System Size: 30kW  
Location: Taree, NSW



System Size: 99.64kW  
Location: Wollongong, NSW



System Size: 45.76kW  
Location: Panania, NSW



System Size: 19.76kW  
Location: Maraylya, NSW



System Size: 53.68kW  
Location: Panania, NSW



System Size: 80.24kW  
Location: Maroubra, NSW



System Size: 30.36kW  
Location: Oran Park, NSW



System Size: 30.42kW  
Location: Concord West, NSW

## Agriculture



System Size: 99.56kW  
Location: Oakville, NSW



System Size: 98.64kW  
Location: Maraylya, NSW

# Services



Club System Size: 70.56kW  
Location: Canley Vale, NSW



East, System Size: 62kW  
Location: Fairfield East, NSW



System Size: 98.4kW  
Location: Kings Park, NSW



System Size: 99.99kW  
Location: Helensburgh, NSW



System Size: 91.35kW  
Location: Mascot, NSW



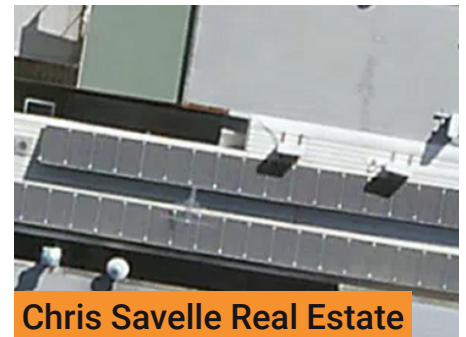
System Size: 19.98kW  
Location: Castle Hill, NSW



System Size: 18.25kW  
Location: McGraths Hill, NSW



System Size: 36kW  
Location: Ruse, NSW



System Size: 14.19kW  
Location: Caringbah, NSW



System Size: 98.47kW  
Location: Glenwood, NSW



System Size: 16.5kW  
Location: Marsfield, NSW



System Size: 19.98kW  
Location: North Richmond

# What Our Clients Are Saying

**Efficient**

**Satisfied**

**Impressed**

**Knowledgeable**

**Very Happy**

**Top Notch**

**Recommended!**

**Friendly**

**Satisfied**

**Honest**



## TESTIMONIAL

# Hillcrest Mushroom Farm



Finally I can save my electricity bills. RK Solar has been very helpful and has been working efficiently in installing the solar panels. Shane is very friendly and always is there when you have a query on follow up. If we have any issue, Shane is the person whom you can trust. In conclusion, I am very satisfied with RK Solar & Consulting Services.



**Location:** Maraylya, NSW

**Panels:** 274x Trina 360W

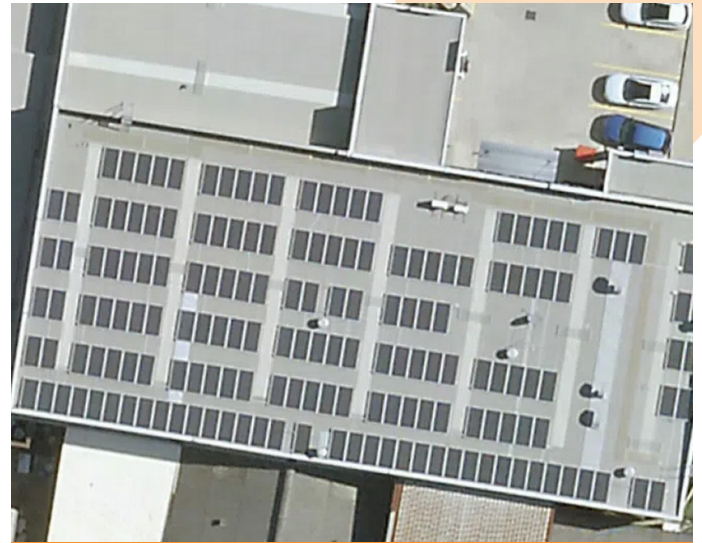
**Inverter:** 3 x SolarEdge 27.6kW Inverter



**98.64kW**

# Anytime Fitness

I typically don't write reviews but RK Solar is definitely an exception. As we were about to close on the deal, I requested the company to include a walking rail on top of our Anytime Fitness building in Old Guildford. To my surprise, and as a gesture of building our relationship they agreed. Not only did they keep their word but they also ensured that it was done professionally from a roof specialist at no additional cost to me. This act alone is the definition of customer service. A large majority of businesses these days are heavily transactional but RK Solar isn't, and it shows. I'm proud to have this relationship with them and even more proud of the fact that they are honest, reliable and always on time with their service. I'm very happy with my 61.32kW system from RK Solar and I highly recommend them to everyone.



**System Size:** 62kW  
**Location:** Fairfield East, NSW  
**Panels:** 168 X Trina 365W  
**Inverter:** 2x Solaredge 27.6kW  
**Additional:** SolarEdge DC Optimizers (P700)

# Alexander Colquhoun & Son Pty Ltd



**System Size:** 17.28kW  
**Location:** Smithfield, NSW  
**Panels:** 48 X Trina 360W  
**Inverter:** Solaredge 27.6kW

"Very happy with our solar & lights upgrade. Saved with the solar on the full bill. Shane was great and the project scoping was 1st class. Installation was fast & efficient".



# Subtle Energies



**System Size:** 9kW  
**Location:** Castle Hill, NSW  
**Panels:** 25 X Trina 360W  
**Inverter:** Fronius Symo 3Ph 8kW

"We have been very happy with the service from RK Solar. Shane was always available to answer all our questions and queries. We are confident that our system matches to our needs and we look forward to seeing the ongoing savings. We have been impressed that the service has continued after the installation of our system."



# Lansvale Sport Club



**System Size:** 70.56kW  
**Location:** Lansvale, NSW  
**Panels:** 196 X Trina 360W  
**Inverter:** 2 x Solaredge 27.6kW

On dealing with RK Solar, I have had nothing but good dealing. Everyone was friendly and helpful with any questions I had.



# Blue Gum



**System Size:** 9kW  
**Location:** Castle Hill, NSW  
**Panels:** 25 X Trina 360W  
**Inverter:** Fronius Symo 3Ph 8kW

"I'm very confident to recommend RK Solar. They are professional & trustworthy.

I specifically would like to recommend RK Solar's sales representative Gurmeet Singh. Very knowledgeable of his products, honest & courteous.

He sold me the best products at the best price.

He has a well-balanced loyalty to both his company & his customers interests. Over time he has also become a good friend. Gurmeet is an asset to his company".



# The Plastic Bag Company

"Shane from RK Solar was extremely knowledgeable of all the solar panel system. He was able to give us lots of useful information and answer all our questions.

The installation process was during our business hours; however, it had minimal impact on our production. It was quick and easy.

The solar panel system was easy to operate and monitor online. We started seeing savings on electricity bill straight away even during winter months. We are extremely happy with the system from RK Solar and would recommend them to anyone."



**System Size:** 70.56kW  
**Location:** Lansvale, NSW  
**Panels:** 196 X Trina 360W  
**Inverter:** 2 x Solaredge 27.6kW

**Start Your Solar  
Energy Journey  
With Us Today.**



# Talk to an expert.



**1800 338 809**



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